

## FWPS-022421 Questions

**Question:** Must references be located in the state of WA if vendor has a physical presence in a surrounding state?

**Answer:** Vendor is not required to have a physical presence in the state of Washington. The references must be located within the state of Washington.

**Question:** I noticed that the district is currently using Aruba wireless equipment, and on the request the Aruba AP-515 or Equivalent bids are being accepted. Anixter can source Aruba material through one of our partners, but can get Aruba equivalents direct at a much deeper discount, which would effectively be reflected on the quote and result in a much lower Bid to the District. We were just trying to gage some sort of interest level from the district in regards to entertaining equivalent bids, or if they would much rather stick with Aruba WAP's.

**Answer:** FWPS is seeking bids for Qty 509 Access Points (Aruba AP-515 or equivalent). FWPS does not desire multiple Service Providers to contact for wireless manufacturer support. FWPS currently manages three existing Aruba 7220 Controllers. The existing Aruba ClearPass software will be used to manage access control. The existing Aruba AirWave software will be used to manage the wireless infrastructure. The existing Aruba AP licenses will be used to provision the new access points.

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